



We promise to always  
go the extra step



Welcome to our quarterly newsletter.

In this edition we take a look at:

- **Finance options and services available from us; including our car buying service, consumer finance and short-term business finance (up to \$500,000 without property security) to help manage cash flow.**
- **Recent credit reporting changes that will benefit many borrowers.**
- **The upcoming introduction of a consumer data right in Australia – and how it could provide significant benefits when comparing products and services.**
- **The increase in the luxury car tax claim for primary producers.**
- **With only months to go until the end of the financial year, if you're in business, have you taken advantage of the Instant Asset Write off?**
- **And finally, we take a look at sustainable finance – a very hot topic at the moment - and the advantages of purchasing energy efficient products, including the ability to reduce your repayments.**

As always, if we can help with any aspect of your finance, or if you know of someone that would benefit from our services, please do not hesitate to contact your nearest location to discuss.



## From car buying to cash flow finance, we now have all finance options covered!

A new decade and the good news is that we have additional finance options and services now available. So, no matter what type of finance you are looking for, make sure you give us a call. Our wide range of finance options and services now includes:

**Car buying service** – Not only can we take the stress out of buying a new car, we could also save you dollars. Our car buying service provides a number of advantages when purchasing a new car and has dealers competing for your business - and the good news is that it is obligation free.

**Consumer Finance** - Release your adventurous spirit! Whether you're buying a motorcycle, caravan, boat or jet ski for your next adventure, we can source competitive consumer finance options from a wide range of financiers (including some you may never have heard of). **The range of goods for which we can arrange consumer finance includes:** Motor Vehicles, Camper Trailers, Trailers (Bike and Boat); Horse floats; Golf Carts; Ride-on Mowers and All-Terrain Vehicles (four wheelers).

### **Business Finance**

**Debtor Finance** - We can assist in freeing up cash from one or all of your debtor invoices to help your business grow - and the good news is that there are now a number of options, including: Single Invoice, Selective Invoices or Whole of Book Financing.

**Insurance Premium Funding** – Insurance Brokers can offer a service which enables payment of annual business insurance premiums over several monthly instalments. Next time your Business Insurance renewal falls due, give us a call and we can obtain an independent quote from our choice of providers. You might be pleasantly surprised

**Unsecured Business Finance** – Up to \$500,000 might be available without property security for any worthwhile purpose, on terms as short as 6 months and up to 36 months.

Unsecured business loans are particularly useful when:

- Managing ATO debt;
- An opportunity presents to purchase stock at a discount for a limited time;
- Stock needs to be purchased to fill a large order;
- Marketing opportunities exist for a promotion that is time sensitive;
- Your business need breathing room while waiting for clients to pay; or
- Any other short term opportunity arises that would benefit your business.

We would be happy to discuss any aspect of your finance needs now or in the future.



## Credit reporting changes benefit Borrowers

On 14 February this year, obtaining a loan became easier for thousands of potential borrowers as a result of amendments to the Credit Reporting Code. The big news is that any civil court actions will no longer be reflected in credit scores for individuals or businesses.

Prior to these changes, a customer credit rating score provided by a Credit Reporting Bureau (CRB) to a financier to assist in assessing a borrower, could be severely negatively impacted by any civil claim filed (such as a writ or summons), regardless of whether the claim actually made it to court or resulted a judgement.

The good news is that writs and summons' no longer appear on credit reporting information issued by CRBs, and it will be easier for individuals to prevent identity theft and credit fraud.

Other changes arising from the credit reporting improvements mean that CRBs must now:

- Not provide information in respect of writs and summons' (which are no longer considered publicly available information, and can therefore no longer be listed on credit reports). Only judgements will be recorded on a person's credit file, and they must be credit-related in order to impact a credit score.
- When requested by an individual not to provide credit information for a period (such as where a fraud has occurred against the individual), CRBs are now obliged to notify other CRBs of the Ban Period request– You can find out more about where a ban request applies by clicking [here](#).
- Have a Repayment History information code 'X' on information provided to more accurately indicate when a payment is 180 days or more overdue.
- No longer are to use pre-ticked direct marketing consents – CRBs now prevented from marketing to borrowers/consumers by default.



**Every piece of information that is held about you by your Bank, Energy provider, telecommunications provider is increasingly valuable. Can you control how it is used?**

Introducing Consumer Data Right (“CDR”). You may not have heard of CDR or know what CDR is?

Put simply, CDR will enable the ability for you to authorise the sharing of the data (about the account holder, about the product(s) they hold and their transaction history) with your current Bank, Energy and Telecommunications provider) with other accredited providers.

## **Why is consumer data right (CDR) being implemented?**

CDR has been designed to improve a borrower's ability to compare and switch between provider products and services and encourage competition. The goal is to improve choice and convenience by allowing data to be safely shared with accredited, trusted recipients such as comparison websites. An improved ability to compare products increases the ability of borrowers to either negotiate better deals with current providers, or switch products.

Benefits of CDR should include better value for money, competition and innovation in participating sectors.

## **How CDR will it be implemented?**

The Treasury Laws Amendment (Consumer Data Right) Bill 2018 sets out a framework which:

- Provides consumers with access to their data held;
- Enables consumers to provide that data to accredited third parties, known as Accredited Data Recipients (ADRs);
- Provides privacy safeguards with which ADR's need to comply; and
- Gives ADRs access to standardised data about goods and services.

The Government has announced that the first three sectors to which CDR will apply are banking, energy and telecommunications. Further sectors will follow over time.

## **When will CDR be implemented?**

The Australian Competition and Consumer Commission (ACCC) has given approval to the banking sector, which will be the first sector required by law to adopt CDR.

The ACCC's ruling becomes mandatory from 1 July 2020 and requires the four major banks to share product reference data with ADRs. It also clarifies the parameters under which the new system will operate, gives "legislative force" to banking obligations, and details the rights, responsibilities and possible penalties for all parties involved.

The product reference data that can be shared through CDR includes information such as interest rates, fees and charges, and eligibility criteria for banking products including credit cards and mortgages.

Remaining financial services companies are expected follow suit in falling under the CDR mandate.

## **What will happen before and after 1 July 2020?**

We expect the first phase will involve the 'Big Four' banks making offers to existing customers (or provide additional services) in order to retain them as clients.

We further expect those Fintech Companies with excellent systems in place to be the first parties analysing data shared under a CDR. It follows that these institutions will

make offers to potential clients to authorise the sharing of their data so that they can receive offers of products and services.

You can you find more information [here](#)



## **Increase in the luxury car tax claim for primary producers!**

From 1 January 2020, [primary producers](#) can claim a refund of luxury car tax (LCT) they have paid on one eligible vehicle per financial year, up to a maximum of \$10,000, for vehicles delivered on or after 1 July 2019.

An eligible vehicle is a four wheel drive, or all-wheel drive, and is either:

- a 'passenger car' with a ground clearance of at least 175mm
- an 'off road passenger vehicle'.

If you've a primary producer and have lodged a claim for an eligible vehicle delivered on or after 1 July 2019, you won't need to make another claim to receive the increased refund amount. From 1 January 2020 when the law came into effect, the ATO have advised that they will adjust your refund based on the amount you have already



- Computer hardware and related IT, with a software component up to 25% of the total “package” cost
- POS systems
- Dental equipment
- Laboratory equipment
- Medical and ophthalmic equipment (including. medical and pharmacy refrigeration units)
- Office equipment
- Scientific equipment
- Laser levelling equipment
- Sensormatic retail security systems
- Digital video & still cameras – Professional quality (Professional Photography requirements only)
- Cleaning machines
- Industrial sweeper machines
- Earthmoving
- Forklifts and materials handling equipment
- GPS tracking equipment
- Gymnasium equipment
- Plotter printers
- Wood chippers/stump grinders
- Golf carts
- Energy saving equipment
- Commercial laundry equipment
- Ride on mowers
- Compressors
- Commercial kitchen equipment
- Water filtration
- Generators

So, don't hesitate to give us a call to discuss your potential purchase and whether it is an asset that we can finance.



## Energy Efficient/Sustainable Finance

Many businesses are looking for ways to invest in equipment to reduce their energy costs and lower their carbon emissions.

The Clean Energy Finance Corporation together with Financiers have combined forces to provide finance offers for those that buy energy efficient equipment. The advantage of buying more efficient equipment is it will not only help your bottom line, it will also help the environment - and the good news is that we are here to help, with our access to financiers offering a reduction in repayments for qualifying Energy Efficient Equipment.

Whether you run an office, a farm or even own a factory, your choice of new equipment could potentially qualify for sustainable finance.

### **How do you qualify for Energy Efficient Finance?**

Either the type of equipment you are purchasing is energy efficient, or the equipment qualifies due to its level of Co2 emissions meeting the requirements.

Some examples of eligible energy efficient equipment include:

- Electric vehicles, plug-in hybrid electric vehicles
- Selected low Co2 emissions passenger vehicles
- Heavy Vehicles powered by an electric, hybrid or natural gas engine
- Energy efficient lighting
- Industrial refrigeration units and chillers
- Rooftop Solar PV
- Energy Storage (Batteries)
- Heating, ventilation and air conditioning (HVAC) systems
- Power Factor Correction (PFC)
- Building monitoring systems

If you are looking to finance any of the above please do not hesitate to contact us.

**Copyright © 2020, Centrepont Finance** (Centrepont Finance is a registered trade mark of Centrepont Finance Pty. Ltd. ABN 32 010 650 129). All rights reserved.

**DISCLAIMER:** *The information contained in this communication is of a general nature and does not take into consideration your own circumstances. It is recommended that seek your own independent advice. To the extent permitted by law neither Centrepont Finance or any related party will be liable to anyone who relies on this information contained in this communication. Articles contained in this communication are not to be construed as an offer of finance and all applications are subject to Credit Approval.*